



**VORTEX ELECTRONICS PVT LTD
DEALER QUESTIONNAIR**

(To be filled out by all prospective Dealers)

PLEASE ANSWER THE FOLLOWING QUESTIONS AND PROVIDE THE REQUESTED ATTACHMENTS TO THE FULLEST EXTENT.

I. General Information

1. Name: _____

2. Address: _____

Phone: _____ Fax: _____ email: _____

3. In what type of business does your company participate?

Name and address of the parent company and other subsidiaries, if applicable. Use additional pages, if necessary.

Name: _____ Name: _____

Address: _____ Address: _____

4. What is the constitution of the firm? Pvt Ltd/Partnership/Proprietor/HUF

5. Number of employees:

Marketing/Sales:___ Service/Technical:___ Manufacturing:___ Administration:___

6. Name and address of branch offices and/or representatives, if applicable.

1. _____ 2. _____

Use additional pages, if necessary.

II. Principal Owners

1. Please give information on the Principal (Owners). Use additional pages if necessary.

Name: _____ Name: _____

Title: _____ Title: _____

Address: _____ Address: _____

Phone: _____ Phone: _____

Fax: _____ Fax: _____

Nationality: _____ Nationality: _____



2. Do any principal officers/ owners or close family members currently serve in or represent government Controlled entities? Yes: _____ No: _____

If yes, please provide details: _____

3. Has any principal officer/ owner ever worked for or held a position in the government, in the proposed sales territory? Yes: _____ No: _____

If yes please provide details: _____

III. *Financial Information*

1. List Sales Information:

<u>Sales for Past Three Years</u>	<u>Estimated Sales For Current Year</u>	<u>Projected Sales For Next Year</u>
2003 _____	2006 _____	2007 \$ _____
2004 _____		
2005 _____		

2. Please give banking references. Use additional pages as necessary.

Name: _____

Address: _____

Phone: _____

Fax: _____

Contact Person: _____

Name: _____

Phone: _____

Fax: _____

Contact Person: _____

3. Please give other trade and credit references. Use additional pages as necessary.

Name: _____

Address: _____

Phone: _____

Fax: _____

Contact Person: _____

Name: _____

Phone: _____

Fax: _____

Contact Person: _____

4. Please give the following information:

VAT Registration No.: _____ Excise Registration Number: _____

Permanent Account No. of the firm: _____



III Marketing Information

1. List the companies and their products

Name of the Company	Products Sold	Inventory In Rupees	Last year's Sales	Address and Contact Person

2. Do any of these companies' products presently represented and/or services compete directly with ours? If yes, which companies products

Name: _____ Products _____

Name: _____ Products: _____

Name: _____ Products: _____

IV. Technical Information

- 1. Do you provide technical support services? Yes: _____ No: _____
- 2. In-house technical service? Yes: _____ No: _____
- 3. Do you have a service facility/ workshop for repairs, overhauls, and maintenance? Yes: _____ No: _____
- 4. Do you stock spares/replacement parts? Yes: _____ No: _____
- 5. Do you contract out technical services? Yes: _____ No: _____
- 6. If contracted out, provide details of contractor: Name: _____ Address: _____ Phone: _____ Fax: _____ Contact Person: _____

I declare that the information furnished above is true to the best of my knowledge and belief. I have personally filled this and confirm that none of the information is misleading.

Place: _____ Date: _____ Signature: _____ Designation: _____